

# THE FIELD MARKING NEWSLETTER

Volume 2 Issue 1

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## A FIRST IN MANY WAYS

The Field Marking Newsletter continues to capture many firsts for Tru Mark Athletic Field Marker. Inside you'll read the stories of Tru Mark's Making Straight Lines in Less Time "A First in Many Ways."

- New product line, the Tru Mark Field Line Anchor and Marking Flag
- New sports field stencils for side lines, end zone letters, and hash marks
- New RS-500F Rider, paint shoe assembly in front of the self-propelled unit
- New Spray Boom accessory introduction for the Model E-100, a four nozzle precision applicator on a 52" boom

- New RS-500 Toggle Switch Upgrade Kit for controlling the painting operations from the steering wheel
- Two new distributors covering the North Central and South Central states
- Published in the Sportsturf magazine, September 2003, "Selecting a Field Marker"
- We've added frequently asked questions with answers to this newsletter.

"I've seen what a good laugh can do. It can transform tears into hope."  
Bob Hope, 1903-2003, Entertainer

### SPECIAL POINTS OF INTEREST:

- RS-500F Rider, "out-in-front" stripping assembly
- Model E-100 Spray Boom accessory
- Field Line Anchor and Marking Flag—Product Introduction
- Football Field Stencils
- RS-500 Switch Upgrade Kit, standard equipment on self-propelled units

"It takes 20 years to build a reputation and five minutes to ruin it. If you think about that, you'll do things differently."

Warren Buffett  
Investment Entrepreneur

Visit our web site at <http://www.AthleticFieldMarker.com>. We strive to incorporate technology to help our customers and us perform more effectively. Please visit often as we add news releases to our Frequently Asked Questions page under the heading "What are your current News Releases and Product Announcements?"

Receive a FREE pocket screw driver by taking time to update your contact information and email address on the Get Help page. We'll send you a handy screw driver and keep you informed about web site updates in the future, especially any promotions being offered.

Let us know what you like best about this newsletter and what you would like to read in the future.

### What's New on AthleticFieldMarker.com

- New Product Page—**Sports and Football Field Stencils**
- New Product Page—**Field Line Anchor and Marking Flag**
- New Product Page—**RS-500F**, spray shoe assembly in front of self-propelled unit
- New Product Page—Model E-100 **Spray Boom** accessory, 48" to 72" precision application coverage
- Other Kits and Parts—RS-500 Toggle **Switch Upgrade Kit**
- Service—Plant Growth Regulator application for reducing field lining expenses

### Future Tru Mark Athletic Field Marker plans:

- Other Kits and Parts — New E-100 intake assembly lid kit — supports 5 gallon pail
- Other Kits and Parts — Better grade spray handle with 24" wand extension

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RS-500F Rider, the fourth product release in 2003, spray shoe assembly "out-in-front".

**FAQ:** What do recommend for clean-up procedures?

**Answer:** Remove paint from tank. Add water to tank and run pump to clear lines. Replace contaminated water tank with clear water and run pump to clear lines for several minutes. Clean check valves and spray tips. Replace water one more time, add "pump protector", and run pump for a minute or so leaving solution in system.



### RS-500 Toggle Switch Upgrade Kit

Call us today for retrofitting your current RS-500 Rider with the Toggle Switch Upgrade Kit. The quick installation and improved operator access to striping operations will make everyone a winner. Your hands no longer need to leave the steering wheel to control the field striping. Visit the Other Kits and Parts from the Products page or call 1-800-553-6275.

## RS-500F RIDER—NEW IN 2003!

Tru Mark Athletic Field Marker unveiled its fourth product release of the year at the Texas Coaches annual conference and clinic, 28-30 July 2003, Forth Worth, TX.

This product release reflects input from our customers as well as what is happening in the sports turf industry. The RS-500F is a change to the RS-500M where the 33" mower deck has been removed and the paint shoe assembly is mounted in front of the unit.

The RS-500F engine, a Briggs & Stratton 15 HP OHV, is more than capable of handling towing and field dragging operations.

Some additional feature changes include moving the shifting mechanism to the right side of the seat and the throttle to the left side of the seat. The striping operations control is now located on the steering wheel for easy right thumb access.

The front mounted paint shoe assembly adds additional visibility during lining operations.

A foot pedal lifting mechanism is provided for avoiding obstacles. The assembly also supports a cable attachment to hold the paint shoe assembly in a vertical position during transporting and storing. A line guide is provided and is mounted on the vertical hose nozzle assembly. A hose quick disconnect coupler was installed so spray wand operations can be connected from the front of the unit as well as the rear.



RS-

500F Rider

## NEW FIELD MARKER OWNERS

E-100: Canadian soccer club

E-100: New York state municipality

E-100: Washington state municipality

E-100: Nebraska youth soccer association

E-100: New York youth soccer association

E-100: Florida municipality

E:100: Massachusetts field marking service provider

E-100: Florida professional baseball, 2nd order

E-100: Maryland municipality park district, 2nd order

E-100 Nebraska state college

E-100 with Paint Boom Florida High School

E-100 California high school

E-100 Pennsylvania high school

E-100 Washington state park and rec. dept.

E-100 Vermont soccer association

RS-500M: A Missouri youth soccer organization

RS-500: Pennsylvania festival sponsoring organization

RS-500F: Ohio public school district

**FAQ:** What type of paint do you recommend for your field marking units?

**Answer:** Use acrylic latex water base paint. Flat exterior house acrylic latex paint can be used. Field marking paints normally include titanium oxide for improved visibility and reflectance. Better quality paints use a double grind process to improve paint performance in equipment. Always screen diluted paint going into the field marking tank before painting.

## INFORMATION FROM THE FIELD

Thanks for your feedback this past year. Besides the suggestion that led to the development of the RS-500 Switch Upgrade Kit, we wanted to share some other ideas from the field. (Two continued favorites that we are listing.)

Improve your pump performance and longevity by routinely cleaning the valve kit unit. Remove your valve kit from the pump, soak, and scrub with a tooth brush in a solution consisting of Simple Green, a bio-degradable cleaning compound. It is formulated to dissolve acrylic latex paint and has been successful in removing paint built up after use.

During the final rinse cycle of your striping unit add one to two ounces of pump protector

(sometimes known as pump cleaner) to one gallon of clean water. This solution, either blue or green in color comes in a 32 ounce plastic container. It can be purchased at your local paint store for around \$9.00. It helps keep any remaining acrylic latex paint in suspension. There is no harm in leaving this solution in your unit until the next time you mark your fields.

We've had a couple customers experiencing a pump problem because of the field marking paint they used. The center valve in the valve kit wasn't staying properly seated thus losing prime. We have successfully used the Santoprene style valve kit to combat the paint non-compatibility issue.



### E-100 Spray Boom Accessory

Tru Mark's newest E-100 accessory is a multi-purpose spray boom. This accessory is designed for precision application of pest controls, fertilizers, fungicides, and deicer solutions.

The easy slide on and off spray boom with a quick disconnect hose attachment is geared to get the job done quickly. The four quick disconnect nozzle caps support easy cleaning or changes in spray configurations on the 52" boom. The nozzles are evenly spaced to improve coverage and with adjustable hose clamps the spray boom's height can be tailored for your unique turf conditions.

Visit our web site at E-100 Spray Boom under the Products page.

Purchase a Tru Mark Field Marker (RS-500, E-100, or Paint Mule) or refer a new customer and we'll give you a \$50.00 credit toward your next purchase of parts and equipment (Excludes current distributors).

## FIELD LINE ANCHOR AND MARKING FLAG

A new product line was introduced this spring that is geared toward soccer field lining and corner marking. The field line anchor is designed to help both the field maintenance staff as well as the sports activity staff. The corrosion resistant metal anchor is easy to install and locate. The anchor is designed to minimize debris build-up problems when inserting the marking flag into the receiver of the anchor.



Field Line Anchor



Use Soil/Wood Auger for creating 6" hole.



Anchor and Flag Marker



Details of these two integrated products can be found on our web site under the Line Anchor and Flag Marker in the Products section:

<http://www.AthleticFieldMarker.com/Products/LineAnchor-Flag.html>

The Flag Marker is a staff with an orange pendent on a yellow fiber glass rod that is secured with a stainless steel utility spring at the base. The flag marking unit is designed to slide into the receiver of the anchor and hold the flag vertical in the toughest weather conditions. The spring allows for a 90 degree bend and returns to a vertical position. This feature enhances the participant field activity safety.





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STRAIGHT LINES IN LESS TIME

## SPORTS AND FOOTBALL FIELD STENCILS

To better serve our customers we are now offering a new field marking product line to enhance the appearance of your sports/football fields. The sports/football field stencils are designed to save time when marking the fields, especially the hash mark stencil. The stencils are made of varied thickness of plastic to support each organization's requirements.

The sideline stencils are made in either 1/16" or 1/8" thick plastic. The kit comes in either a 3.5' for 6' size stencil featuring the G, 0, 1, 2, 3, 4, 5, and arrow.



**Sideline Stencils, 3.5' and 6'**

End zone block lettering stencils are 10' x 16' and constructed of 8.5 mil agricultural grade plastic sheets. Price

varies depending on the number of stencils ordered.

**10' x 16' Block Letter**



**Stencil**

The hash mark 5-yard stencil is made for 1/8" plastic and feature the standard 4" x 24" strip for marking the center of the football field as well as the side line. This stencil along with the Model E-100 with Paint Boom accessory is a time saver for any field maintenance operation. Use the stencil the first time at the beginning of the season and then repeat the striping operations with the E-100 and Paint Boom.



Call us today for a **custom stencil** quote to enhance your fields and facilities. For more details visit Football Field Stencils at our website Products page.